

## Message Text

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PAGE 01 BRUSSE 00843 301654Z

62

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

----- 097078

R 301623Z JAN 75

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC 3032

UNCLAS BRUSSELS 0843

PLEASE PASS TO SUZANNE PORTER, TRADE POLICY DIVISION,  
OEWT/BEWT/COMMERCE

E.O. 11652: N/A

TAGS: EEWT, EFIN, XG

SUBJECT: BARTER-SWITCH HOUSES IN EAST-WEST TRADE

REF: STATE A-152, 1/10/75

1. THE FOLLOWING BELGIAN FIRMS ENGAGE IN BARTER AND/OR  
SWITCH TRADE WITH EAST EUROPEAN COUNTRIES, THE USSR, AND  
PERHAPS THE PRC:

INTEROCEAN, 181 CHAUSSEE DE LA HULPE, 1170 BRUSSELS  
TELEX: 21767; TELEPHONE: 673.99.60

EURINTRADE, 181 CHAUSSEE DE LA HULPE, 1170 BRUSSELS  
TELEX: 26639; TELEPHONE: 673.99.60

2. BOTH OF THE ABOVE FIRMS ARE PART OF THE "LAMBERT GROUP"  
OF COMPANIES AND INTEROCEAN IS A MAJOR STOCKHOLDER IN  
EURINTRADE. (NOTE THAT ALTHOUGH THE FIRMS HAVE DIFFERENT  
TELEXES, THEY SHARE THE SAME TELEPHONE NUMBER AND ADDRESS.)  
A MAJOR PORTION OF INTEROCEAN'S BUSINESS IS BARTER AND SWITCH  
TRANSACTIONS. EURINTRADE DOES ONLY A LITTLE BARTER TRADE,  
SPECIALIZING INSTEAD IN DIRECT REPRESENTATION OF WESTERN  
COMPANIES IN THE SOVIET UNION AND CERTAIN EAST EUROPEAN  
COUNTRIES.

3. REFERENCE AIRGRAM ALSO REQUESTED INFORMATION ABOUT  
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PAGE 02 BRUSSE 00843 301654Z

BELGAFRIC, BRUSSELS. THAT FIRM ACTS AS AGENT-DISTRIBUTOR,

EXPORTING MAINLY TO AFRICAN COUNTRIES. IT DOES NOT HANDLE  
BARTER TRANSACTIONS. FOR YOUR INFORMATION, HOWEVER, ITS  
ADDRESS IS 142A AVENUE LOUISE, 1050 BRUSSELS, TELEPHONE  
648.55.16.RENNER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EAST WEST TRADE, NEGOTIATIONS, BARTER TRADE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975BRUSSE00843  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750035-0379  
**From:** BRUSSELS  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t1975018/aaaaaglz.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BARTER-SWITCH HOUSES IN EAST-WEST TRADE  
**TAGS:** EEWT, EFIN, XG  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006